

Walker's/Capital Group of Companies

56 Railway Street, P.O. Box 2020
Kingston, Ontario, Canada K7L 5J8
Tel: (613) 546-3621
Toll Free: (800) 267-3170
Fax: (613) 546-0976
Web: www.pleasemove.me.com



March 3, 2009

To Whom It May Concern:

When I purchased Walker's Van & Storage (Deep River) Ltd. June 20, 1980, Chris Steer Insurance Brokers was the company's insurance agent of record. Today, almost 30 years, several active business entities, operating from five Ontario communities and many increased and evolved business complexities and risks later, Steer Insurance Brokers continue to be our agents.

During the intervening 30 years there have been circumstances, incidents and activities which tested the quality and value of the much varied type of business insurance protection we need and carry based on the professional, knowledgeable and experienced counsel and recommendations of Steer Insurance Brokers. In all instances, we found that not only did we have appropriate protection but further, and as any one of such incidents may have developed or evolved, we received sage and valuable direction and guidance from Steer Insurance Brokers with respect to keeping our business interests and assets secure and protected at all times.

In the household goods, commercial products and furniture moving, storage and installation business, this is a vital and necessary element of building and sustaining the integrity of a viable business from a customer's, supplier's, creditor's and entrepreneur's point of view. The value of the attributes of such a business relation is incalculable while the price of the services has always been thought competitive and reasonable. The understanding professionals at Steer Insurance Brokers have always and willingly worked with us and guided us with regards to our insurance protection, whether it was a matter of a single incident or the annual renewal of our various policies.

The quality of our 30 year business relationship continues to foster and nurture much appreciated peace of mind for me as a business owner, especially if suddenly confronted with the unexpected in oft challenging if not unpredictable circumstances.

Sincerely,

Glenn E. Warner
President & General Manager

